

Utah State University
Extension Economics

Receipts	Unit	Price or Cost/Unit	Number of Units/Cow	Value or Cost/Cow	Value or Cost/cwt	Your Dairy
Milk Sales	Cwt	\$18.40	214.42	\$3,945.33	\$18.40	_____
Sale of Heifer Calves	Head	\$128.96	0.44	\$56.74	\$0.26	_____
Sale of Bull Calves	Head	\$97.38	0.44	\$42.85	\$0.20	_____
Sale of Cull Cows	Head	\$571.27	0.15	\$85.69	\$0.40	_____
Total Receipts				\$4,130.61	\$19.26	_____
Operating Expenses						
Feed						
Hay	Ton	\$123.89	2.70	\$334.50	\$1.56	_____
Corn Silage	Ton	\$36.89	4.10	\$151.25	\$0.71	_____
Grain and Concentrates	Cwt.	\$11.59	101.18	\$1,172.68	\$5.47	_____
Total Feed				\$1,658.43	\$7.73	_____
Breeding	Head	\$44.18	1.00	\$44.18	\$0.21	_____
Veterinary and Medicine	Head	\$78.27	1.00	\$78.27	\$0.37	_____
Supplies	Head	\$118.53	1.00	\$118.53	\$0.55	_____
DHIA	Head	\$17.33	1.00	\$17.33	\$0.08	_____
Fuel and Oil	Head	\$38.32	1.00	\$38.32	\$0.18	_____
Repairs	Head	\$98.46	1.00	\$98.46	\$0.46	_____
Custom Hire	Head	\$9.70	1.00	\$9.70	\$0.05	_____
Milk Hauling	Head	\$128.06	1.00	\$128.06	\$0.60	_____
Marketing	Head	\$136.36	1.00	\$136.36	\$0.64	_____
Bedding	Head	\$13.06	1.00	\$13.06	\$0.06	_____
Replacement Cost	Head	\$1,446.43	0.24	\$350.04	\$1.63	_____
Hired Labor	Head	\$250.26	1.00	\$250.26	\$1.17	_____
Utilities	Head	\$43.08	1.00	\$43.08	\$0.20	_____
Record Keeping	Head	\$14.00	1.00	\$14.00	\$0.07	_____
Dues and Fees	Head	\$15.00	1.00	\$15.00	\$0.07	_____
Operating Interest	Head	\$12.28	1.00	\$12.28	\$0.06	_____
Misc.	Head	\$6.39	1.00	\$6.39	\$0.03	_____
Total Operating Expenses				\$3,031.74	\$14.14	_____
Ownership Expenses						
Interest	Head	\$86.50	1.00	\$86.50	\$0.40	_____
Depreciation (mach and bldgs)	Head	\$31.02	1.00	\$31.02	\$0.14	_____
Property taxes	Head	\$4.00	1.00	\$4.00	\$0.02	_____
Insurance	Head	\$6.00	1.00	\$6.00	\$0.03	_____
Total Ownership Expenses				\$127.52	\$0.59	_____
Total Expenses				\$3,159.26	\$14.73	_____
Income Above Operating Expenses				\$1,098.86	\$5.12	_____
Returns to Operator Labor, Management and Equity				\$971.34	\$4.53	_____