All agricultural producers face recurring risks, significant among them being production risk. Many factors contribute to production risk, including adverse weather conditions such as drought or floods, fires, insects or pests, and disease. These events can devastate a crop, significantly reducing yield and farmer revenue. Since the only way to completely avoid all production risks is to stop producing, successful farmers will seek for ways to mitigate these risks through various management techniques. One risk management tool available to crop producers is the purchase of crop insurance.

Crop insurance policies may be purchased from USDA’s Farm Service Agency (NAP policies) or from a commercial firm. A list of sales representatives and policy information is found on the Utah State University Agribusiness webpage (http://extension.usu.edu). NAP policies are not available for crops that are insured by a commercial insurance company. This publication provides an evaluation of commercial policies sold in Carbon County.

Crop insurance programs allow farmers to mitigate some of their production risk by shifting it to a third party, the crop insurer. In effect, crop insurance relieves the farmer of total responsibility if he suffers a production loss. In the event of a loss, the producer would receive an indemnity payment from the insurer based upon the type and level of crop insurance coverage. It is important to understand that crop insurance is a risk management tool, not an investment. Indemnity payments are not designed to always “pay,” and they only occur when something bad happens. When large losses occur, indemnity payments are made to lower the magnitude of the loss to farmers.

Details about past crop policies in a specific area can help producers in that area better understand the level of the risks they face. For example, if indemnity payments were relatively high for a certain crop in the past, this would suggest the risk associated with growing that crop was high. Past information can also help farmers decide if the cost of the premium is worth the lowered risk from buying a crop insurance policy. The following consists of information concerning crop insurance policies for Carbon County designed to aid producers in risk management decisions.

Table 1 provides information specific to each crop including the number of policies purchased by farmers and the total premiums paid. The federal government has numerous subsidy programs to help agricultural producers, including for the purchase of crop insurance. The amount a policy is subsidized depends on the type and level of coverage. Of particular interest is the loss ratio. It represents the

<table>
<thead>
<tr>
<th>Commodity</th>
<th>Policies Sold</th>
<th>Insured Acres</th>
<th>Liabilities</th>
<th>Total Premium</th>
<th>Premium paid by Farmers</th>
<th>Indemnity</th>
<th>Loss Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corn</td>
<td>2</td>
<td>22</td>
<td>$6,161</td>
<td>$635</td>
<td>$260</td>
<td>$0</td>
<td>0.00</td>
</tr>
<tr>
<td>Total</td>
<td>2</td>
<td>22</td>
<td>$6,161</td>
<td>$635</td>
<td>$260</td>
<td>$0</td>
<td>0.00</td>
</tr>
</tbody>
</table>
value of the loss, or the indemnity payment value, compared to the total premium value. Ratios above 1.0 indicate that the value of indemnity payments made to farmers exceeded the total value of premiums paid for crop insurance. As outlined in Table 1, the loss ratio for corn was less than 1.00 in 2007.

Another important relationship is that between indemnity payments and the portion of premiums paid by farmers. A comparison of these two factors reveals that indemnity payments were also lower than the premium paid by farmers. The discussion below considers these and other factors relating to risk management for specific commodities grown in Carbon County.

**Corn**

Corn is the only commodity for which crop insurance policies have been purchased over the past four years in Carbon County. Fewer acres were insured in 2007 than 2006 and premiums decreased, as shown in Figure 1. The number of policies did not change, however, and liabilities increased. Despite changes in policies, no indemnity payments have been made over the past four years and the loss ratio has consistently remained at zero. This suggests relatively lower risk of production loss associated with the few acres of corn production in Carbon County.

The information provided in this publication is general information for Carbon County. It is intended to provide Carbon County crop producers with general indicators concerning risk and the use of crop insurance to mitigate risk in the area. To better evaluate individual levels of risk and need for crop insurance, each producer should also consider personal experience with crop loss, ability to bear risk, and risk aversion.