



2007 Crop Insurance Summary

Tooele County



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All agricultural producers face recurring risks, significant among them being production risk. Many factors contribute to production risk, including adverse weather conditions such as drought or floods, fires, insects or pests, and disease. These events can devastate a crop, significantly reducing yield and revenue. Since the only way to completely avoid all production risks is to stop producing, successful farmers will seek for ways to mitigate these risks through various management techniques. One risk management tool available to crop producers is the purchase of crop insurance.

Crop insurance policies may be purchased from USDA's Farm Service Agency (NAP policies) or from a commercial firm. A list of sales representatives and policy information is found on the Utah State University Agribusiness webpage (<http://extension.usu.edu>). NAP policies are not available for crops that are insured by a commercial insurance company. This publication provides an evaluation of commercial policies sold in Tooele County.

Crop insurance programs allow farmers to mitigate some of their production risk by shifting it to a third party, the crop insurer. In effect, crop insurance relieves the farmer of total responsibility if he suffers a production loss. In the event of a loss, the

producer would receive an indemnity payment from the insurer based upon the type and level of crop insurance coverage.

It is important to understand that crop insurance is a risk management tool, not an investment. Indemnity payments are not designed to always "pay," and they only occur when something bad happens. When large losses occur, indemnity payments are made to lower the magnitude of the loss to farmers.

Details about past crop policies in a specific area can help producers in that area better understand the level of the risks they face. For example, if indemnity payments were relatively high for a certain crop in the past, this would suggest the risk associated with growing that crop was high. Past information can also help farmers decide if the cost of the premium is worth the lowered risk from buying a crop insurance policy. The following consists of information concerning crop insurance policies for Tooele County designed to aid producers in risk management decisions.

Table 1 provides information specific to each crop including the number of policies purchased by farmers and the total premiums paid. The federal government has numerous subsidy programs to help agricultural producers, including for the purchase of

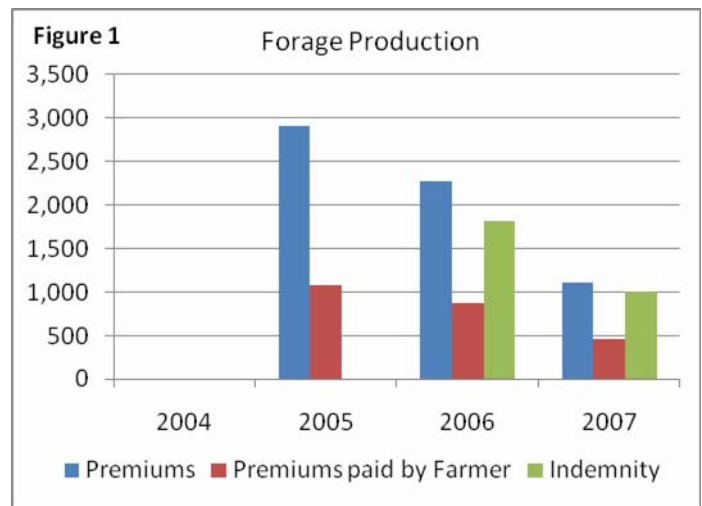
| Commodity | Policies Sold | Insured Acres | Liabilities | Total Premium | Premium paid by Farmers | Indemnity | Loss Ratio |
|-------------------|---------------|---------------|-----------------|----------------|-------------------------|----------------|-------------|
| Forage Production | 6 | 93 | \$13,499 | \$1,104 | \$453 | \$1,000 | 0.91 |
| Total | 6 | 93 | \$13,499 | \$1,104 | \$453 | \$1,000 | 0.91 |

crop insurance. The amount a policy is subsidized depends on the type and level of coverage. Of particular interest is the loss ratio. It represents the value of the loss, or the indemnity payment value, compared to the total premium value. Ratios above 1.0 indicate that the value of indemnity payments made to farmers exceeded the total value of premiums paid for crop insurance. As outlined in Table 1, the loss ratio for forage production was less than 1.0 in 2007. Another important relationship, however, is that between indemnity payments and the portion of premiums paid by farmers. A comparison of these two factors shows that indemnity payments were higher than premiums paid by farmers for forage production in 2007. The discussion below considers these and other factors relating to risk management for specific commodities grown in Tooele County.

Forage Production

Forage production is the only commodity insured in Tooele County last year. While wheat and barley have been insured in the past, no acres were insured in 2007 for either commodity. Fewer forage production acres were insured in 2007 than 2006 and the number of policies decreased 25%.

Four of the six policies purchased were at the 50% coverage level, with another two at the 65% coverage level. The decrease in policy numbers occurred entirely at the 65% level, but insured acres decreased at both coverage levels. Liabilities and premiums also decreased, as well as indemnity payments, as shown in Figure 1. Despite these decreases, the loss ratio increased and the ratio of indemnity payments compared to premiums paid by farmers was higher. This suggests a relatively high risk associated with forage production in Tooele County that could be partially mitigated with crop insurance policies.



The information provided in this publication is general information for to Tooele County. It is intended to provide Tooele County crop producers with general indicators concerning risk and the use of crop insurance to mitigate risk in the area. To better evaluate individual levels of risk and need for crop insurance, each producer should also consider personal experience with crop loss, ability to bear risk, and risk aversion.

All Utah and Tooele County crop insurance information presented in this publication is taken or developed from Risk Management Agency crop insurance data available through their website: www.rma.usda.gov.

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